



Job Description

Ref No. 1111024

Banking

Relationship Manager – Retail Banking

Responsibilities :

- Provide professional advice on financial products to our customers
- Develop customer base and maintain existing customer relationships
- Conduct regular review and analysis on customers' portfolios
- Deliver sales and revenue targets

Requirement :

- Degree holder with at least 3 years of relevant working experience in serving high net worth customers
- Sound compliance knowledge of investment products sales and comprehensive products knowledge of portfolio management and financial markets
- Strong interpersonal and communication skill
- Professional licensing qualifications with passes on HKSI LE Papers 1, 7 & 8 and IIQE Papers 1-3 & 5, or equivalent
- Good command of written and spoken English and Chinese

Career Level	Middle
Education Level	University graduate
Job Function	Banking
Job Location	Hong Kong
Job Type	Permanent
